# Department of Admissions and Recruiting

Office or Department of Enrollment Management

#### **Objectives**

Each year, every department should identify objectives the department hopes to accomplish in the next year. These should align with departmental goals and the MGA strategic plan. In the next section you will be reporting on the objectives you set and whether or not you achieved them in FY20. Later in the document you will report on objectives you hope to accomplish in the coming fiscal year, FY21.

### Objective 1

Objective 1: What was this department's first objective for this fiscal year? Objectives should be specific, measurable, and achievable within one year.

## Objective 2

2) The Admissions department will develop a way
to track Orientation attendance.
This objective was measured by completion of an
effective way to track orientation attendance.
To develop a way to track orientation
attendance.
Excellent.
The department exceeded this objective.
Target X is an excellent tool for tracking
attendance to events. We will not be making
changes. it is wonderful the way it is.

# Objective 3

### Objective 4

Objective 4: What was this department's fourth objective for this fiscal year? Objectives should	4) The Admissions department will increase recruitment efforts of Non-traditional and
be specific, measurable, and achievable within	transfer students.
one year.	
Objective 4: Detail how your department	Development of robust communication plan for
measured this objective? (Survey, budget	non-traditional and transfer students, in
number, number of participants, jobs	partnership with Strategic Partnerships.
completed, measurable time and/or effort)	
Objective 4: What was your target outcome for	The creation and implementation of a complete
this objective? (1.e. 80% participation, 5%	communication plan for inquires, applicants,
enrollment growth, 7% change in engagement)	admits, and enrolled students (A separate
	communication plan for each part of the funnel).
	Each communication plan includes emails, phone
	calls, text messages, and physical mailing. We
Objective 4: At what level did the	also do large adhoc postcard mailing and emails.

Objective 4: At what level did the

### **Future Plans**

Please identify and detail three to four	1) The Department of Admissions and		
measurable objectives for the next fiscal year. In	Recruitment will develop and implement a self		
listing the objectives, please use the format	guided tour for our Macon and Cochran		
shown in these examples.1) The Department of	campuses.		
X will improve services levels by 5% as measured	2) The Department of Admissions and		
by our satisfaction survey. 2) The department of	Recruitment will develop and implement an		
X will provide training in ABC for at least 73	online survey for our new student online		
MGA faculty and staff.	orientation.		
	3) The Department of Admissions and		
	Recruitment will develop and implement a new		
	imaging system.		
Based on this assessment, please share your	This department will continue to be successful.		
thoughts on the current status and future			
direction of this department or area.			

### **Open Box for Additional Comments**

Open Text Box For Assessment Comments:	We need an assessment tool that does not time		
	out.		
If the COVID-19 pandemic impacted this	This pandemic did impact our outbound call		
assessment cycle, please provide specific details	objectives, because we had to repurpose cell		
below.	phones to accommodate working remotely.		